Downtown Santa Monica office building sells for $117 million

KATE CAGLE
Daily Press Staff Writer

The 6-story office building at 520 Broadway has been sold to a Los Angeles-based private investor for $117 million. The investment firm behind the purchase said the tremendous growth of Silicon Beach and local limits on office development made the 1980’s building a “trophy asset.”

“This is a unique investment opportunity in a very supply constrained region of Silicon Beach,” said Michael Cho, President of Olive Hill Group. “520 Broadway is the only building of this size in the Downtown area not held by long-term ownership. Future acquisition opportunities in Santa Monica will be rare, which strategically positions this property to perform well over time.”

The property has been named one of Los Angeles’ Outstanding Buildings of the Year by the Building Owners and Managers Association twice (2014 and 2017). The building underwent 13.2 million in renovations in 2013. Current tenants include shared-office space giant WeWork, which is currently charging about $550 a

SEE SALE PAGE 7

Short-term rental giant amends lawsuit against Santa Monica

KATE CAGLE
Daily Press Staff Writer

AirBnb has shifted its strategy to overturn Santa Monica’s restrictive short-term rental ordinance, amending a legal complaint against the city to focus on the California Coastal Act in addition to Federal law. The legal maneuver came as the Coastal Commission overturned Laguna Beach’s outright ban on AirBnb rentals in residential neighborhoods. Lawyers for AirBnb say Santa Monica’s ordinance, which only allows home-sharing when the host is present, severely restricts the supply of lower-cost vacation rentals, making it harder for low and moderate-income Californians to access the coast. Under the ordinance, home-sharing sites are responsible for collecting Transit Occupancy Taxes and can be held accountable for illegal listings.

“All the things that make Santa Monica unique and attractive also can cause some of those lucky enough to call it home to be proprietary, exclusive, and protectionist, with the City’s policies historically reflecting an antigrowth mindset,” reads the complaint. Lawyers for AirBnb referenced recent hotel industry research that shows Santa Monica hotel occupancy exceeding historic levels, resulting in escalating hotel room costs.

“The 1,100 miles of California coastline is an invaluable public resource, and state law mandates that access to that publicly-owned land be expansive and available for

SEE AIRBNB PAGE 5

UNDER CONSTRUCTION

In other circumstances the destruction of City Hall would greatly please some members of the Santa Monica community but the current demolition work will pave the way for construction of a new City Services Building behind the existing structure.

Matthew Hall
Saturday, December 23

Design in 3D: Open Lab
Explore 3D printing possibilities. Prepare your own three-dimensional plastic objects for 3D printing. Staff will be available to help with basic troubleshooting. Main Library, 601 Santa Monica Blvd. 11 a.m. - 1 p.m.

Guest House open
Free tours of the Marion Davies Guest House begin at 11 a.m., 12 p.m. and 1 p.m. No reservations needed. Annenberg Community Beach House, 415 PCH.

Pico Farmer's Market
Fresh seasonal produce sold direct by California's farmers. Parking for the market is available in the lot along Pico Blvd., at meters along Pico Blvd. or adjacent to Virginia Park in the parking lot on north/east corner of Pico and Cloverfield. 2201 Pico Blvd, 8 a.m. – 1 p.m.

Downtown Farmers Market
The Saturday Downtown Farmers Market, also known as the Organic Market, opened in May 1991. As Santa Monica's second CFM, it had a different mission to fulfill. With the passage of the California Organic Foods Act of 1990, consumers were eager for more organic produce and another market for weekend shopping. The Organic Market boasts the largest percentage of Certified Organic growers of the City's four markets. 2nd @ Arizona Avenue, 8:30 a.m. – 1:30 p.m.

Sunday, December 24

Main Street Farmers Market
The Main Street market hosts a variety activities including bands, a bi-weekly cooking demonstrations, arts and crafts, a face painter, a balloon animal designer as well as seasonal California grown fruits, vegetables, nuts, meats and cheeses. 2640 Main St. @ Ocean Park, 8:30 a.m. – 1:30 p.m.

Monday, December 25

City services closed
Buses will be on a holiday schedule.

Tuesday, December 26

City Council Meeting cancelled

Write Away

Gain support and encouragement in your writing efforts from fellow writers in this supportive writer's meetup. Fairview Branch Library, 2101 Ocean Park Blvd, 12 - 2:30 p.m.

Wednesday, December 27

Wacky Winter Adventure Puppet Show
Luce Puppet Co. presents the story of Pepe the dog and Freezey the snow girl, who travel to the North Pole to find the Gingerbread Princess. Limited space; free tickets available at 2 p.m. For Families. Main Library, 601 Santa Monica Blvd. 2:30 – 3:15 p.m.

Downtown Farmer's Market
Fresh seasonal produce sold direct from California farmers. The inaugural Santa Monica Farmers Market opened with goals of providing reasonably priced, high quality produce to the city's population, and bringing more foot traffic into the area. 2nd @ Arizona Avenue, 8:30 a.m. – 1:30 p.m.

Guest House open
Free tours of the Marion Davies Guest House begin at 11 a.m., 12 p.m. and 1 p.m. No reservations needed. Annenberg Community Beach House, 415 PCH.

Thursday, December 28

Movie & Author Discussion: The Graduate (1967)
Author Beverly Gray (Seduced by Mrs. Robinson: How the Graduate Became the Touchstone of a Generation) screens and discusses this sexy 1960s classic about a disillusioned college graduate (Dustin Hoffman) who finds himself torn between his older lover (Anne Bancroft) and her daughter. A book sale and signing follows. (Film runtime: 106 min.) Main Library, 601 Santa Monica Blvd., 6:15 – 8:30 p.m.

New Year's Craft Countdown
Ring in the New Year with wearables and noisemakers. Ocean Park Branch Library, 2601 Main St, 2:30 – 3:30 p.m.

Guest House open
Free tours of the Marion Davies Guest House begin at 11 a.m., 12 p.m. and 1 p.m. No reservations needed. Annenberg Community Beach House, 415 PCH.

For help submitting an event, contact us at 310-458-7737 or submit to events@smdp.com
Despite age and doubters, bull market looks to keep running

STAN CHOE
AP Business Writer

Wall Street is forecasting another year of gains for stocks in 2018, even as worries rise that the end may be nearing for one of the market’s greatest runs in history.

The Standard & Poor’s 500 index has nearly quadrupled since the dark days of early 2009, and this bull run of eight-plus years is well into senior-citizen status. Only the rally of 1990 to 2000 lasted longer. But analysts see several reasons this bull market isn’t ready for retirement. Chief among them: Economies around the world are growing in sync.

The global gains, along with the lower tax rates that Congress just approved, should help companies pile their profits even higher. That should provide more life for the market, analysts say, because stock prices tend to follow the path of corporate profits more than anything else over the long term. Plus, interest rates are expected to remain relatively low, which can raise investor appetite for stocks.

The expected gains aren’t as strong as in the past few years, however. For one thing, stocks are expensive. There are also concerns that a growing economy could eventually spark inflation.

Another gain for stocks in 2018 would be the latest step into record territory for a market that’s been maligned and doubted since it emerged from the rubble of the global financial crisis. Investors have been hesitant to fully embrace stocks after watching the market lose more than half its value from late 2007 into early 2009.

“No one seems complacent” about the market’s performance, said Rob Lovelace, vice chairman of the Capital Group, whose American Funds family of mutual funds invests $1.5 trillion. “Everyone seems scared as heck. We’re continuing with the pattern of this being one of the most untrusted, unloved bull markets.”

Most of the predictions indicate investors shouldn’t expect returns to be as big or as smooth as they have been.

“The sky is not falling, but our market outlook has dimmed,” economists and strategists at mutual-fund giant Vanguard wrote in a recent report.

Over the last five years, investors have enjoyed an annualized return of more than 15 percent from S&P 500 index funds. In the coming decade, Vanguard expects annualized returns for global stocks to be closer to the 4.5 percent to 6.5 percent range, with U.S. stocks likely returning less than their foreign counterparts.

For 2018, strategists at Goldman Sachs say the S&P 500 may end the year at 2,850. That would be up roughly 6 percent from its close Wednesday. Strategists at Morgan Stanley have a base target of 2,750, which would be less than a 3 percent gain.

A big reason for the relatively modest forecasts is how expensive stocks have become. The market has been rising faster than corporate profits, which makes it less attractive than in years past.

The S&P 500 is close to its most expensive

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TO GOOD PEOPLE BECAUSE
OF THE CARELESSNESS OR
NEGligence OF OTHERS.

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Robert Lemle
LEMLE LAW GROUP, PC
Your Medicare costs in 2018

How much will your Medicare cost in the coming year? The numbers just came out, so let’s go over them.

We’ll start with the Medicare Part B premium. Part B covers doctor services, outpatient hospital services, certain home health services, durable medical equipment, and other items. The standard monthly premium for people with Part B will be $134 for 2018, the same amount as in 2017.

Under the law, people with Part B pay 25 percent of the costs of running the program, with the government picking up 75 percent. A statutory “hold harmless” provision applies each year to about 70 percent of Part B enrollees. For these enrollees, any increase in Part B premiums must be lower than any cost-of-living increase in their Social Security benefits.

After several years of no or very small increases, Social Security benefits will increase by 2 percent in 2018 due to a cost-of-living adjustment. Therefore, some beneficiaries who were held harmless against Part B premium increases in prior years will see a higher premium in 2018.

Part B enrollees held harmless in 2016 and 2017 will see an increase in their Part B premium from the roughly $109, on average, they paid in 2017. An estimated 42 percent of Part B enrollees are subject to the hold harmless provision in 2018 but will pay less than the full $134 premium. That’s because the increase in their Social Security benefit isn’t big enough to cover the full Part B premium increase.

The remaining 30 percent of Part B enrollees aren’t subject to the hold harmless provision and will pay the full $134 per month in 2018. This group includes beneficiaries who don’t receive Social Security benefits; enroll in Part B for the first time in 2018; are directly held harmless by the government picking up 75 percent.

About 28 percent of Part B enrollees are subject to the hold harmless provision in 2018 and will pay the full premium of $134, because the increase in their Social Security benefit will be greater than or equal to an increase in their Part B premiums up to the full 2018 amount.

About 10 percent of Part B enrollees aren’t subject to the hold harmless provision in 2018 and will pay less than the full $134 premium. That’s because the increase in their Social Security benefit isn’t big enough to cover the full Part B premium increase.

The new standards have helped to confirm what I’ve felt all along. Students do better when we teach them how to think rather than what to think. Learning about the new standards and ways to implement them has helped me become a better teacher. My classes are becoming increasingly student-centered, helping students develop their skills in critical thinking, communication and problem solving.

Since childhood, I’ve enjoyed teaching and helping others. While in high school, I was hired to tutor middle school students in math. When their grades improved dramatically, I felt I was on to something. While in college, I worked as an instructional assistant at an elementary school. That experience sealed the deal for me, confirming that teaching was not only my best career choice but also my passion. I feel that teaching never gets old. With each year, I get a fresh start and new opportunity to help a group of children work towards reaching their full potential. That is what keeps me in this career. Being able to witness and measure the impact of my work makes it extremely rewarding. I am passionate about helping students become independent learners and thinkers capable of communicating and implementing their ideas successfully. My hope is that this will support their ability to eventually design the lives they want for themselves as well as help influence positive changes in our society.

Our profession has undergone a significant metamorphosis in the time that I have been at SMMUSD. From new standards to new program adoptions; from an increase in class size to a new understanding of the significance of our responsibilities in the endeavor to close the achievement gap; from funding issues to attacks on public education...any one of these challenges could not have been enough for me to slow down or let them become derisory. My passion is that this will support their ability eventually to design the lives they want for themselves as well as help influence positive changes in our society.

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AIRBNB
FROM PAGE 1

all of California’s residents, not just those with sufficient resources to live near the ocean, reads the complaint.

Cities up and down the coast have grappled with how to best balance neighborhood concerns over the negative impacts of short-term rentals like noise and disorderly conduct by guests with visitor access. In Laguna Beach, the city instituted an outright ban on short-term rentals in residential zones while allowing them in commercial districts.

Last week, city leaders argued, while restrictive, the home-sharing ordinance actually expanded access affordable lodging in the city.

“Santa Monica had a multi-decade history of prohibiting all vacation rentals within its residential neighborhoods,” said public information officer Constance Farrell. “In 2015, the City adopted a new vacation rental ordinance which liberalized the longstanding restriction against vacation rentals, by creating opportunities for short-term rentals of residences called ‘home-sharing.’

The City Attorney’s office maintains the Commission does not need to sign off on the rules.

“The City adopted the Ordinance as a traditional and unremarkable exercise of its constitutional police power,” Farrell said. “The Ordinance does not conflict with the Coastal Act or the Commission’s authority.”

AirBnb lawsuit also alleges the Communications Decency Act prohibits municipalities from holding websites liable for third-party content on their sites. When AirBnb and HomeAway sued the city of Anaheim over the same Act, city leaders dropped the local provision that penalized websites for posting illegal listings. The core of Anaheim’s ordinance that banned short-term rentals, however, stayed the same.

The Commission has not weighed in on Santa Monica’s ordinance. However, city leaders argue, while restrictive, the home-sharing ordinance actually expanded access affordable lodging in the city.

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SALE
FROM PAGE 1

month for a dedicated desk in the building and $900 per month for a private office. A parking pass in the underground garage currently goes for about $250 a month, according to their website.

The 112,822 square foot building is 82 percent occupied, according to a press release by Olive Hill.

“Demand for office space in Santa Monica is the most competitive in the LA area and we have already received three offers to lease space in this building since we entered into the purchase and sale contract,” said Tim Lee, who is vice president of corporate development and legal affairs at the firm. “Over the past 15 years, Santa Monica office occupancy has averaged roughly 90 percent.”

The building is walking distance from the Expo stop, the Third Street Promenade and hundreds of new apartments that will be coming online over the next few years. The firm is eyeing cash-flushed tech companies to fill up any empty space, noting Los Angeles tech companies raised $4.2 billion in 2016, a nearly 40 percent increase over the previous year.

“We expect this number to continue to climb, attracting more and more tech start-ups and companies to the region,” Lee said. Santa Monica’s newly adopted Downtown Community Plan (DCP) estimated overall office occupancy downtown at 94 percent, compared to 90 percent for Los Angeles County as a whole. Because of the demand and proximity to the beach and shopping, rents here are about 60 percent higher than the County average.

“This is true despite the aging quality of the office supply, in part because the continued increases in demand for space exists in an environment in which there has been almost no additional office space added in the last 20 years,” reads the DCP. Lack of space pushed Google and Riot Games out of the city. The plan tries to focus construction of new office space along the Expo Line to mitigate the traffic impact of any expansions.

Olive Hill Group has purchased more than $2.4 billion of commercial assets since forming in 1996.

The same building sold to a New York firm just two years ago for over $90 million, according to a 2015 report in the Los Angeles Times. At the time, tenants included the Xbox video gaming division of Microsoft Corp., television and film producer Zodiak USA and Boston Private Bank, according to the report.
Monkey selfies, eclipse, bitcoin, Lauer top Google in 2017

Associated Press


These were some of the people, topics and memes that trended to the top of Google searches in 2017. The search terms reflected the United States in upheaval over sexual misconduct allegations against powerful men, reeling from the tumultuous presidency of Donald Trump (What is “covfefe,” by the way?), and people around the world searching for information about the latest iPhone and how to make slime.

Three of the top 10 TV shows in the U.S. debuted on Netflix, the same as last year. April the Giraffe made news by giving birth live on YouTube.

And the world grooved to Luis Fonsi singing “Despacito.”

Here are some of the terms Google says had the highest sustained spike in traffic compared to 2016, filtered for spam, repeat queries and adult keywords.

In the United States, the top searches were:
1. Hurricane Irma
2. Matt Lauer
3. Tom Petty
4. Super Bowl
5. Las Vegas Shooting
6. Mayweather vs. McGregor Fight
7. Solar Eclipse
8. Hurricane Harvey
9. Aaron Hernandez
10. Fidget Spinner

PEOPLE
1. Matt Lauer
2. Meghan Markle
3. Harvey Weinstein
4. Michael Flynn
5. Kevin Spacey
6. Bill O’Reilly
7. Melania Trump
8. Kathy Griffin
9. Milo Yiannopoulos
10. Gal Gadot

LOSSES
1. Tom Petty
2. Aaron Hernandez
3. Chris Cornell
4. Bill Paxton
5. Hugh Hefner
6. Chester Bennington
7. Charlie Murphy
8. Lil Peep
9. Jim Nabors
10. David Cassidy

HOW TO
1. How to make slime
2. How to make solar eclipse glasses
3. How to watch the solar eclipse
4. How to watch Mayweather vs. McGregor
5. How to buy Bitcoin
6. How to freeze your credit
7. How to solve a Rubix Cube
8. How to make a fidget spinner
9. How to cook a turkey in the oven
10. How to screen record

WHAT IS
1. What is DACA?
2. What is Bitcoin?
3. What is a solar eclipse?
4. What is antifa?
5. What is net neutrality?
6. What is covfefe?
7. What is the antikythera mechanism?
8. What is a fidget spinner?
9. What is the Paris Climate Agreement?
10. What is a hurricane?

Globally, the top searches were:
1. Hurricane Irma
2. iPhone 8
3. iPhone X
4. Matt Lauer
5. Meghan Markle
6. 13 Reasons Why
7. Versace on the Floor
8. Closer
9. Bad and Boujee
10. Rockstar

SONGS/LYRICS
1. Despacito
2. Shape of You
3. Perfect
4. Havana
5. Look What You Made Me Do
6. HUMBLE.
7. Versace on the Floor
8. Closer
9. Bad and Boujee
10. Rockstar

MEMES
1. Cash Me Outside
2. United Airlines
3. Elf on the Shelf
4. What in Tarnation
5. Spongebob Mocking
6. Romper
7. IT
8. Joe Biden
9. Game of Thrones
10. Hot dog

ELECTIONS
1. French election
2. German federal election
3. UK election
4. Uttar Pradesh election
5. Montana special election
6. Georgia special election
7. British Columbia election
8. BMC election
9. Sicilian regional election
10. Dutch election
ON DECEMBER 12, AT ABOUT 1:40 P.M.
A Community Service Officer (CSO) responded to 1530 4th Street to document a burglary. The CSO determined a receptionist of the location stepped away from her desk leaving her cellular telephone on the counter. When she returned, the phone was missing. A review of the surveillance footage revealed the suspect entered the lobby of the location as another person exited. The suspect looked around and reached over the counter taking the victim’s cellular telephone. The suspect fled the location. The next day, December 13, 2017 at about 11:18 a.m. officers contacted a subject at Memorial Park -1401 Olympic Blvd.- for smoking a cigarette in the restroom. Officers determined the subject was wanted by Culver City Police Department for robbery. The subject was also in possession of the cellular telephone taken the previous day from 1530 4th Street. Officers reviewed the video footage from the burglary at 1530 4th Street and immediately identified him as the suspect they had in custody.
Jackie Latroy Young, 28, homeless, was arrested for burglary, possession of stolen property, possession of burglary tools, and Culver City PD Robbery Want. Bail was set at $150,000.

SUDOKU

Fill in the blank cells using numbers 1 to 9. Each number can appear only once in each row, column, and 3x3 block. Use logic and process of elimination to solve the puzzle.

Solutions to yesterday's Sudoku:

```
3 4 6 | 5 2 1 | 9 8 7
5 8 2 | 4 1 3 | 6 7 9
9 1 3 | 7 6 4 | 2 5 8
---+---+---
6 7 9 | 8 3 5 | 1 4 2
2 3 5 | 9 7 6 | 8 1 4
4 1 7 | 6 8 2 | 9 3 5
---+---+---
8 5 4 | 1 9 7 | 3 2 6
9 6 2 | 5 4 3 | 7 1 8
7 3 1 | 2 6 8 | 4 5 9
```

Newsday Crossword

ACROSS
1 Off-killer
8 Cleary kid-lit mischief maker
14 “We keep...meeting”
16 One working over pressure
17 Bay of Naples city
18 Adoptee, perhaps
19 Zodiac depiction
20 Central Brussels
22 NFC West team
23 Earth science measurements
24 Theban ruler in “Reddix Rex”
25 Aggregates: Abbrev.
26 Character-creation pastime, for short
27 Midwest region, old-style
28 Fall that may sting
29 Boxer’s “Watch it!”
30 It means “on the ground”
31 Prelims of a sort
35 Opposite of “calm”
36 Best Actress Oscar role just before Loretta
37 “Beloved” name
38 Gets nowhere
39 Remedy for split ends
42 Penetrate, with “in”
43 One of a select group
44 Revise for the better
45 It’s seen in much verbal communication
46 Cable
47 Certain cub
48 Don’t plan
50 Ends, as objections

DOWNS
52 Great Smoky Mountains wildflower
53 French novelist admired by Zola
54 Some drone activities
55 Stimulative

SOLUTIONS TO YESTERDAY’S CROSSWORD

```
PRADO CTRS OHMY
RAZOR LAIC MOOD
ORBLA ANNA NUNS
WILLIAMGOLDING
ATE TCM RAH DRY
RYAN CICERO DRE
AFTER TOOLS
OTIS REDDING
MENSA POISE
ALL NBAERS SEG
EGO CAT MCS DION
ROBERT BROWNING
PEKE OHO EASEL
ACES NATO AMORE
TORT STEM TENSE
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SATURDAY STUMPER

```
1 Sharpe saw
11 Being seen, in a way
12 Coming up soon
13 Virtuosi
15 Possible fatigue from a wine tasting
21 Much of “GO Veggie! “Swiss”
24 _ _ _ beer
25 Smart Assistant speaker
27 Seasoning in Vietnamese soup
28 Asparagus, essentially
29 Well-groomed
30 Correspond
31 Undeclared America-France conflict of 1798-1800
32 Prepare for bargaining, perhaps
33 French brandy variety
34 “As much as you like
38 Designation of two US senators
39 Word from the Japanese for “group leader”
40 “Presents...absents”
41 Grossly inadequate
42 Grains
44 Bolger and Lahr, in “The Wizard of Oz”
46 Deportment
47 Ben Franklin founded it
49 Radiance, in brand names
51 Director appearing in “Mandela in America”
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SOLUTIONS TO YESTERDAY’S SUDOKU

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5 2 1 9
6 1 4 8
3 7 8 2
2 9 7 5
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Alyssa Gonzalez correctly identified the photo as part of a painted garage at 6th and Bay Street. She wins a prize from Dolcenero Gelato.
Three weeks of luck will change your mind. Your needs are met but this only satisfies you if the ones around you are doing well too. You’ll dedicate yourself to bringing up the whole group. This quest makes your life great – even magical. January brings an exciting discovery. Loved ones surprise and delight you. Virgo and Aries adore you. Your lucky numbers are: 40, 33, 37, 1 and 26.

ARIES (March 21-April 19)
Just because you can read the signs doesn’t mean you will follow them. They seem geared toward guiding you down the conventional route. But that’s not the only way. You’ll be in the mood to explore and find your own way.

TAURUS (April 20-May 20)
The struggle is between you and you today. If you’re too strict with yourself, you’ll rebel and do nothing. So be gentle. Praise and encourage yourself. You’re doing so much right.

GEMINI (May 21-June 21)
The people around you may heartily agree, but it’s time to take your idea wider, keeping in mind that there are those in the world at large who believe much, much differently from the way you do.

CANCER (June 22-July 22)
Clear the air in these last days of the year so you can go into 2018 without baggage. Argue and persuade if you must, but ultimately it’s negotiation and a fair compromise that will serve you best.

LEO (July 23-Aug. 22)
Regarding a rocky relationship: There’s so much that’s possible here, so don’t give up unless you’re truly unwilling to do things differently. Change can still happen.

VIRGO (Aug. 23-Sept. 22)
You’re disarming, and you’ll be in the perfect company to exercise your charms. There are those who really need to drop their defenses! They’ll be much better for knowing you today.

LIBRA (Sept. 23-Oct. 23)
Today, if you were a bird, you’d be a peacock. You have some colorful stuff to strut! And since birds of a feather flock together, you may be a part of a truly impressive show and tell.

SCORPIO (Oct. 24-Nov. 21)
You’ll have to call up some powers of diplomacy to deal deftly with the group today. These guys aren’t going to gel along unless there’s someone in the middle to buffer the conversation. That person is you.

SAGITTARIUS (Nov. 22-Dec. 21)
Look on the bright side – not directly into the sun though, or you’ll damage your eyesight. The bright side isn’t the extreme positive. It’s a light filtered through the clouds, trees, buildings and people that exist in the real world.

CAPRICORN (Dec. 22-Jan. 19)
You have something on your mind, but it’s not like your mind is “consumed” by this. Yours is a strong intention. This is better for you now, as it leaves room to work with what others want. Oblivious ambition is dangerous.

AQUARIUS (Jan. 20-Feb. 18)
Some say you should master your thoughts to master your actions, but this isn’t always the order that works. Your thoughts can be feral and powerful as wild horses, but do things differently and your thoughts will calm down.

PISCES (Feb. 19-March 20)
Circumstances don’t define you. Circumstances differently and your thoughts will calm down. Some say you should master your thoughts to master your actions, but this isn’t always the order that works. Your thoughts can be feral and powerful as wild horses, but do things differently and your thoughts will calm down.

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**Newspaper:**

**TODAY’S BIRTHDAY (Dec. 22):**

**Heathcliff**

By PETER GALLAGHER

**Strange Brew**

By JOHN DEERING

### Confessions

**By JOHN DEERING & JOHN NEWCOMBE

**BY THE NUMBERS:**

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With manufacturing, labor and material costs on the rise, we’re forced to implement a 2018 price increase…but not before we give you one last chance to pay our 2017 prices.

Why is winter one of the best times to replace your windows?

- You’ll avoid the 2018 price increase!
- The colder weather is actually one of the best times to replace your windows. Why? The wood framing surrounding your windows completely contracts and creates the largest window frame openings. Therefore, once installed, your new, custom-built windows and patio doors will have the tightest fit possible through every season. And that tight fit is what helps to keep your home comfortable.
- Our most energy-efficient SmartSun™ glass is going to help make your home more comfortable. In the hot months it helps to block the UV rays that make your home uncomfortably hot, and in the colder months it reflects the heat back into your home. And you don’t have to ask for, or pay for, this extra energy efficiency; we make our SmartSun™ glass standard for all of our customers.
- We’re the full-service replacement window division of Andersen, which is one of the reasons why 29,822 Southern California homeowners chose our window over a low-end vinyl window.

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